

# **CASE STUDY**

TENANT REPRESENTATION

### 339 BROADWAY, MENANDS, NY

## **Summary**

Extreme Moulding was unexpectedly forced to relocate from a space they have occupied since 2002 in the Watervliet Arsenal. Culberson successfully secured 35,000 SF within a half mile of their current facility.

**Deal Size:** 35,000 SF **Tenant:** Extreme Molding

### **Situation**

Extreme Moulding was given short notice to relocate their facility. Their business has very specific locational and heavy power requirements.

## **Strategy**

Identify the best options within 2 miles of Extreme's current facility. In addition, identify properties that have the ability to handle heavy power requirements.

## Result

Culberson was able to successfully negotiate a 10-year lease for Extreme Moulding within a half mile of their current facility. This included extensive custom build out and a significant power upgrade for their machinery. This was all achieved in a timeline that allowed continuous business.









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