



586-588 BROADWAY, SCHENECTADY, NY

Summary

Repeat customer FW Webb was looking to open their first location in Schenectady County.

Deal Size: 22,000 SF

Client: FW Webb

Situation

FW Webb was looking to open their first location in Schenectady County as part of an Upstate New York expansion. A limited industrial market inventory made this a challenging endeavor.

Strategy

Source all off-market and listed properties that fit the clients criteria.

Result

Culberson assisted FW Webb navigate a bidding war and secure their first location within the county. This included working with the local IDA and city to secure additional parking to meet FW Webb’s needs.



F.W. WEBB COMPANY

