

CASE STUDY

LEASE

135 SULLIVAN AVE., SOUTH WINDSOR, CT

Summary

After completing an extensive Northeast site search, Mobis Parts America identified three final candidates in Massachusetts and Connecticut. In working with Scannell Properties, Tyler and Dan represented two of the final three sites. South Windsor, CT was identified as the preferential site because of the developer's capability to deliver the site to meet the tenants accelerated construction schedule and occupancy requests.

Deal Size: 302,546 SF, \$19,500,000

Client: Scannell Properties

Tenant: Mobis North America

Situation

Mobis had a requirement for a new distribution center to service the northeast market.

Strategy

Identify bulk sites that could accommodate a 300,000 SF distribution center and trailer parking.

Result

Culberson and Slote were able to secure a site while partnering with repeat customer Scannell Properties to secure a site and deliver a Class A facility.











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