



**UPSTATE NEW YORK - MULTIPLE LOCATIONS**

**Summary**

Four Tenant Representation Industrial assignments throughout New York State. Two of the four deals ended up going to off market opportunities which would not have been feasible with national brokerage services only looking for publicly listed sites. All four had significant parking and unique location requirements making this site search more challenging. All four deals were completed in 2021-2022.

**Deal Sizes:** 50,000 - 80,000 SF

**Tenant:** Amazon

**Situation**

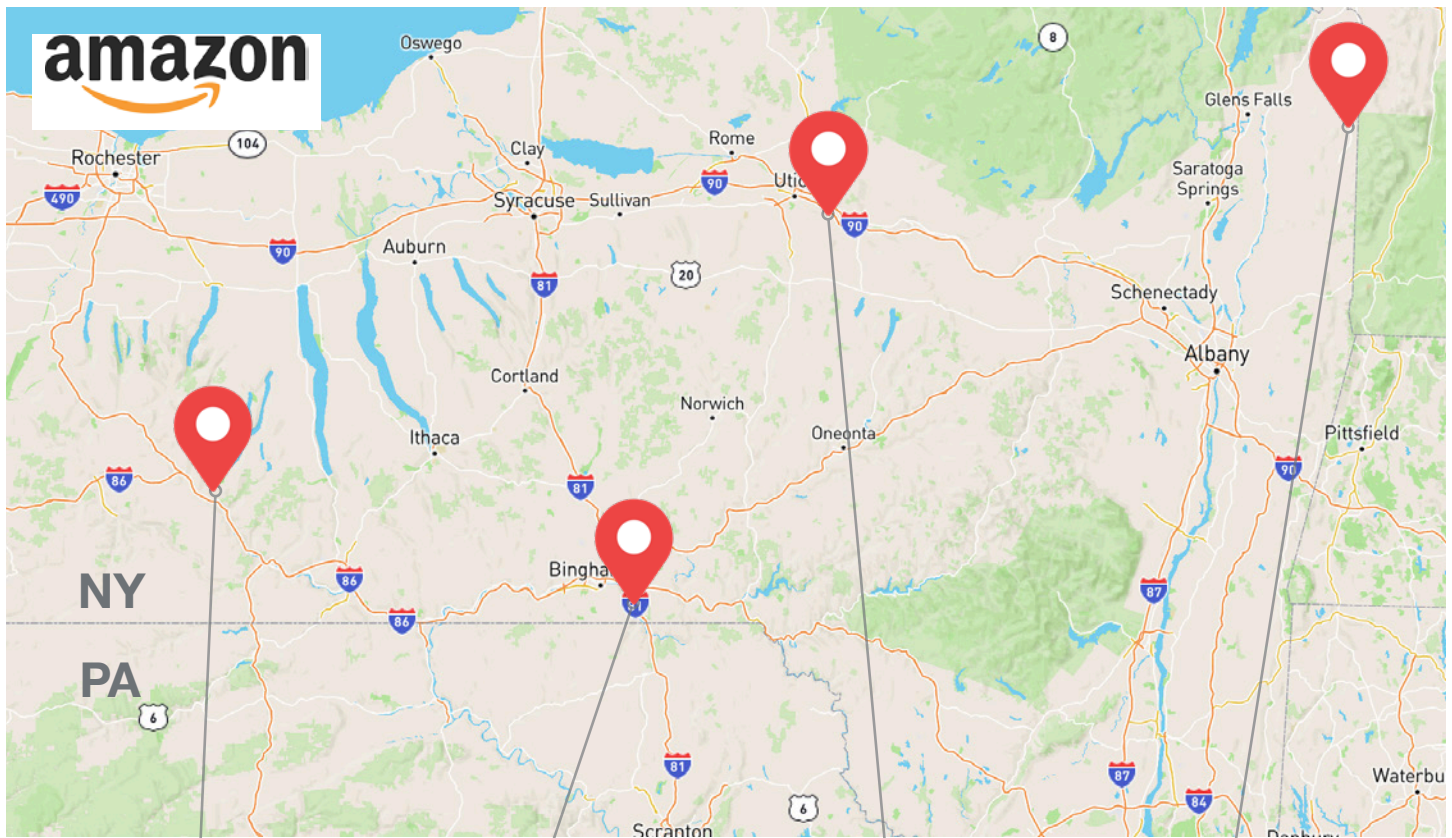
Amazon had a need for four last mile facilities in rural markets throughout Upstate New York.

**Strategy**

Through a combination of driving the markets and cold calling, discover off market opportunities to make space available.

**Result**

Four successful last mile facilities were secured and are fully operational.



**6823 Industrial Park Road,  
Bath, NY**  
SF: 75,000



**300 Broome Corporate  
Parkway, Conklin, NY**  
SF: 65,000



**120 Business Park Drive,  
Frankfort, NY**  
SF: 80,000



**1159 County Route 24,  
Granville, NY**  
SF: 50,000

