



10 JUPITER LANE, COLONIE, NY

Summary

After Tyler made contact with Duravent, through his exhaustive cold calling routine, a need was identified by the client to expand their manufacturing and distribution footprint to 150,000 square feet within the Capital District.

Deal Size: \$10,500,000

Client: Duravent

Situation

Duravent had a need to expand their footprint in the market to 150,000 square feet.

Strategy

A complete comparative analysis was done comparing existing building options with new construction. This analysis took into account not only financial components but also physical components that may affect work force accessibility.

Result

Culberson was able to secure a Class B facility in a desirable location just off Central Avenue in Colonie.

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