



3 GRANDE BOULEVARD, SARATOGA SPRINGS, NY

Summary

Northeast regional third party logistics operator was assisted in leasing a portion of the personal real estate portfolio. In under 9 months over 100,000 square feet of space was leased, not only improving the NOI but creating long term tenancy in buildings 3 & 4.

Deal Size: Two deals completed in 2021 totaling over \$3,500,000 aggregate lease value

Landlord: Logistics One

Client: PODS, Atlast Foods

Situation

Ownership had vacancy across multiple buildings totaling over 100,000 square feet.

Strategy

Implement a robust marketing plan targeting local and national tenants looking to service the Capital Region and northeast markets.

Result

Culberson was able to secure two tenants in under 9 months to fully occupy ownerships vacant spaces.

