



**70 INDUSTRIAL TURNPIKE ROAD, WESTFIELD, MA**



**Summary**

After a multiyear site search with various complex site components including dual rail access, raw materials sourcing, and various others, James Hardie selected Westfield, MA as the ideal market for their finishing line and distribution to the greater Northeast market.

**Deal Size:** \$8,300,000

**Client:** James Hardie

**Situation**

Building material manufacturer James Hardie had a need for a northeast market finish line and distribution center.

**Strategy**

Culberson and Slote sourced all properties across NY, CT, and MA that were rail served and had the other attributes Hardie needed for this complex facility.

**Result**

After an extensive search, the team was able to find the ideal location and assisted their client in closing on the sale.

