



1 MUSTANG DRIVE, COHOES, NY



Summary

After a lengthy search in the market, Culberson and Slote were able to relocate PVA to a new headquarters in Clifton Park which enabled Amazon to open a 115,000 SF Final-Mile facility. Amazon extensively renovated the building and made significant capital improvements.

Deal Size: 115,000 SF

Landlord: PVA

Tenant: Amazon

Situation

Tenants needs for a quick delivery, centrally located, final mile facility presented a number of challenges in a tight infill market

Strategy

Using 30+ years of combined experience and relationships, Tyler and Dan, solicited off market opportunities with various industrial landlords in the market.

Result

The tenant was able to secure over 20 acres of land with an existing 115,000 sf of building area ideally suited for a final mile facility at a fraction of the replacement cost.

