



**KARNER ROAD, SELINA DRIVE & POST ROAD,
ALBANY, NY**

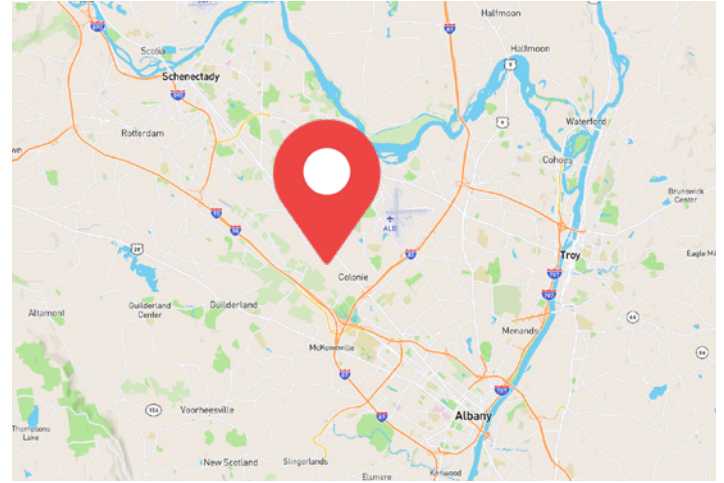


Summary

In 2017 Rosenblum Companies acquired one of the largest Class A and B portfolios in the Capital District. Tyler and Dan were insightful in the initial underwriting of the acquisition and later selected as the exclusive industrial portfolio leasing team. The industrial acquisition included a mix of class A and B properties which Tyler and Dan have worked to improve occupancy rates and lease rates on behalf of the landlord.

Deal Size: 4,000 - 60,000 SF

Client: Rosenblum Management



Situation

Rosenblum Companies was interested in acquiring a significant Class A and B warehouse portfolio in the Capital Region. Given the significance of the potential transaction, extensive due diligence and underwriting were required.

Strategy

Implement a comprehensive underwriting and future lease up plan.

Result

Culberson and Slote navigated their client to closing and have been successful in increasing occupancy and rental rates through a comprehensive leasing program.

