



66 DUPLAINVILLE ROAD, SARATOGA SPRINGS, NY

Summary

Soleno Inc, a leading manufacturer of water management solutions was looking to establish a U.S. operation for production of large diameter pipes for storm water management.

Deal Size: 50,000 SF with 20 acres of yard space

Developer: Munter Enterprises

Client: Soleno, Inc

Situation

Soleno was searching for its first US location and was in need of a large storage yard, rail service, and heavy utilities.

Strategy

After touring over a dozen properties across Upstate New York, Soleno keyed in on a build to suit option in Saratoga Springs on a parcel owned by Munter Enterprises.

Result

Through an open, collaborative process with Munter Enterprises and Soleno Inc, Standard Brokerage Company was able to facilitate a design-build process that could accommodate the tenant’s unique requirements and allowed the developer to deliver a first rate product in a timely manner.



SOLENO

