



767 PIERCE ROAD, CLIFTON PARK, NY

Summary

VP Supply was undertaking an enhancement of their warehousing and distribution network. They were looking for a centralized distribution center within the Capital Region to help support their branch network and serve as a final mile facility for direct to customer deliveries. Culberson successfully secured 80,000 SF in an ideal location and within their timing needs.

Deal Size: 80,000 SF

Tenant: VP Supply

Landlord: Schaap Moving Systems



Situation

VP Supply was looking to centralize and enhance their Capital Region distribution network. This required the alignment of three existing leased properties with two new leased properties and the sale of a functionally obsolete property.

Strategy

Identify the best high bay warehouse locations in the Capital Region with easy access to Interstate 87 to facilitate branch support and final mile customer deliveries.

Result

Culberson was able to successfully negotiate a long-term lease at this facility with the landlord tackling capital improvements to enhance the functionality of the space and provide a client-friendly location. This was all coordinated around multiple leases in their distribution network rolling over along with signing leases for multiple new locations to further support their expansion in the market.

