



501 NEW KARNER ROAD, ALBANY, NY

Summary

Touching Hearts at Home had outgrown its existing office and needed a larger space to support continued staff growth and expand its presence throughout New York's Capital Region.

Tenant: Touching Hearts at Home

Situation

As a national home care provider, Touching Hearts at Home was operating from a subleased office that no longer met its operational needs. With continued growth, securing a permanent, larger location became a priority.

Strategy

By leveraging local market knowledge and industry relationships, SBC's Jesse Tranvaag identified a newly renovated office space that required minimal tenant improvements, allowing the company to relocate quickly while minimizing upfront costs and downtime.

Result

Jesse successfully negotiated a five-year lease with renewal options at a well-located property owned by one of the Capital Region's largest office landlords, providing Touching Hearts at Home with a long-term solution to support its continued growth.

